



CAPABILITY STATEMENT

RJ & AJ ENTERPRISES, INC.

One certified supplier. Every order. · Disabled veteran-owned · Sacramento, CA

DVBE

SDVOSB

SB · SB-PW · MBE

48

California state departments served

456

State purchase orders fulfilled since 2019

15

Product and service categories

USMC

Veteran-owned and led since 2018

COMPANY DATA

UEI DFQQPBLXKK77
CAGE 8DHF4
Founded 2018 · Sacramento, CA
Reach Statewide · worldwide

CERTIFICATIONS

CA DGS OSDS #2013468
SB, SB-Public Works, DVBE

SBA VetCert
SDVOSB

WRMSDC #WR07420
Minority Business Enterprise

Supplier Gateway
SG09226814151981

NAICS CODES

423430 · 459410
541512 · 561320

SOURCING PARTNERS

Ingram Micro · TD SYNEX · Office Depot · IT Supply Shop (our online store)

CONTACT · CONTRACTS DESK

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WHO WE ARE

RJ & AJ Enterprises, Inc. is a service-disabled veteran-owned small business led by a U.S. Marine Corps veteran with a career in healthcare and government IT. We supply office, industrial and IT products to state, local and federal agencies and prime contractors, with DVBE and small business credit on every order, from the RFQ to the loading dock.

CORE COMPETENCIES

01 TECHNOLOGY

Computers, peripherals, audio/visual equipment and electronic components.

02 OFFICE & FURNITURE

Office supplies, equipment and furniture for new and refreshed workspaces.

03 INDUSTRIAL & ELECTRICAL

Industrial and electrical equipment, lighting, and wood and lumber.

04 SAFETY & JANITORIAL

PPE, safety equipment and janitorial supplies for facilities of any size.

05 IT SERVICES & SUBCONTRACTING

Computer systems design services and resource sourcing through our certified partner network.

06 PROCUREMENT CONSULTING

Support with RFQs, RFPs and supplier diversity goals. Free 30-minute consultation.

DIFFERENTIATORS

- **Participation credit on every order** toward California's 25% SB and 3% DVBE goals.
- **Government-contracting fluency:** fast, compliant quotes and accurate fulfillment.
- **Local stock, statewide reach:** Sacramento warehouse near Mather Field.
- **Recycled-content documentation:** SABRC certifications on request.

PAST PERFORMANCE · CALIFORNIA

Dept. of General Services	104 POs	Corrections & Rehabilitation	84 POs
Department of Rehabilitation	68 POs	CalVet	30 POs
California Military Dept.	29 POs	Covered California	22 POs
Fish & Wildlife	16 POs	Dept. of Insurance	11 POs

Also State Controller's Office, CHP, EDD, CDTFA and 36 more departments. Source: FISCAL purchase order records (July 2019 – September 2026) plus Department of Rehabilitation purchase orders (2025 – 2026).